

GAMEPIAN

1. Review

- Homework from Onboarding (OB) Post Launch completed?

2. Personal Use Partnership Commitment

- Show new IBO your Autoship**, set up their Autoship
- Talk about importance of creating a reminder system a few days before the 1st of the month to make sure that their Autoship is setup according to their chosen budget for personal consumption (Autoship)
- Review where to find Partner Stores & start the process of switching to relevant Partner Stores

3. Clientele Partnership Commitment

- Give a run down of how to create clients and where to find your unique Customer Link
- Customers often come from close family or friends that you MSAWA with that don't create a case themselves to be considered for anything beyond that.
- Talk about retail margins

4. Input Partnership Commitment

Whats App

- Talk about whatsapp Etiquette (who to send/copy messages to, SAHA messages are Urgent, weekly message are no-urgent)

Team1Global App

- Click on Team1 Global App & show where to find standing order, how to search for an audio and where the university & other resources are located
- Show how to find and view monthly meetings
- Show how to navigate through the App and resources there

5. STP Partnership Commitment

- Reminder of what was earned through a vetting process (a primary influence in mentoring & coaching capacity)
- Explain terms and explain that this will be discussed in detail after the onboarding process is complete
 - Creating an Interruption is (proactively initiating a conversation with someone)
 - MSAWA (who you pursued, the results they have, the influence you have earned)
 - DTM (If I/Would You)
 - Open a Door (if and when someone demonstrates the value that they would place on having a chance to make an impression)

6. Explain & Assign Homework below

7. Download the Budget Spreadsheet from the T1G APP

8. Book next meeting or have new IBO send a whats app message to facilitate this

HOMework

THINGS TO DO PRIOR TO THE BUDGET PART 1...

- Go through the appropriate Onboarding Folder homework
- Fill out the budget spreadsheet after watching the tutorial video in the VIDEOS section of OB - Budgeting - Budgeting Part 1